



Dear Customer:

As you may already know, ORBCOMM recently introduced our new [ST Series](#) of programmable satellite terminals. The ST Series builds on the technical foundation of our award-winning IsatData Pro (IDP) terminals, to bring you our superior IDP functionality along with even greater versatility.

The ST Series provides the **continuity and reliability** you've come to expect from the IDP product line and satellite service. Due to its higher message sizes, lower latency, flexible rate plans, and increased configurability, IsatData Pro has become the global technology of choice for IoT and M2M applications.

Please note that as part of these continuous improvements to our product line, **we will no longer be manufacturing or selling the IDP-600 and IDP-200 series terminals**. The scheduled dates for the retirement of these products, and corresponding ST Series devices, are referenced below. Customers looking for a similar class of terminals can use the advanced ST Series to receive the same or improved form factor, programmability, and memory, as well as a state-of-the-art integrated accelerometer.

Our goal is to make this process as seamless as possible for you and your customers. Our world-class Customer Support team and Field Application Engineers are available to provide unparalleled support to facilitate this transition and quicken the time-to-market for your enhanced products. We have also posted all of the required documentation, including valuable hardware guides and development resources, on our Customer Support [web site](#) for your reference.

To support your migration, please take note of these important dates related to the IDP products.

IDP Product	Replacement ST Product	Availability	Last Time Buy**	Last Time Ship	Last Time RMA***
IDP-680	ST 6100	Now	May 31, 2018	Jul 31, 2018	May 31, 2022
IDP-690	ST 6100	Now			
IDP-680 C1D2	ST 6100 C1D2	Pending Certification*			
IDP-690 C1D2	ST 6100 C1D2	Pending Certification*			
IDP-280	ST 6100	Now			
IDP-290	ST 6100	Now			

* Certification anticipated by April 27, 2018

All orders must be non-cancellable, non-returnable **and are subject to availability

***RMAs will be performed on devices on a best effort basis, subject to component availability

Thank you for your continued confidence and support as we work to further improve our products and services to help your business thrive in 2018 and beyond. Should you have any questions or require further assistance, please do not hesitate to contact your Account Manager.

Sincerely,

Keith Gelinas
Senior Vice President & General Manager, OEM & Channel Sales
ORBCOMM